

# Delivering Confidence to Leverage the Digital Highway

Electrosoft Cybersecurity Solutions



## Problem Statement

**The Internet is a Dangerous Zone.** The Internet is the information highway for business and Government. The Internet is also a dangerous community with known and evolving threats such as intrusion, malware and threat actors that are motivated by reasons ranging from espionage, financial gain and targeted attacks on critical infrastructure and communications. Thus, organizations need to protect themselves from external threats from the Internet.

**Insider Threat is a Real Menace.** The foundational assumption that entities within our organizational IT perimeter are trusted and are provided privileges sufficient to perform their duties has been proven to be a dangerous one. Over the past few years, the threat of an insider abusing their privileged role to perform actions that are detrimental to the well-being of the organization and its mission has become a big problem.

**Compliance is often Complex and Burdensome.** In addition to the external and internal cyber threats that every organization needs to handle while working on their mission and goals, there are cyber security compliance regulations that apply to many industry verticals including Government, financial and healthcare. Regulations such as the Federal Information Security Management Act (FISMA) and Health Information Portability and Accountability Act (HIPAA) impose heavy compliance requirements for technical, management and operational controls to manage cyber risks.

## Electrosoft Cybersecurity Offerings

Electrosoft blends deep technical expertise, strong management and a service-focused company culture to deliver strategies and technology solutions customized to address your organization's most complex, high-priority cyber challenges, allowing you to move faster and with more confidence. Our expert cyber analysts and engineers work to understand, prioritize, and manage cyber security in the context of your business and mission goals, addressing the issues of today and preparing for the challenges of tomorrow.

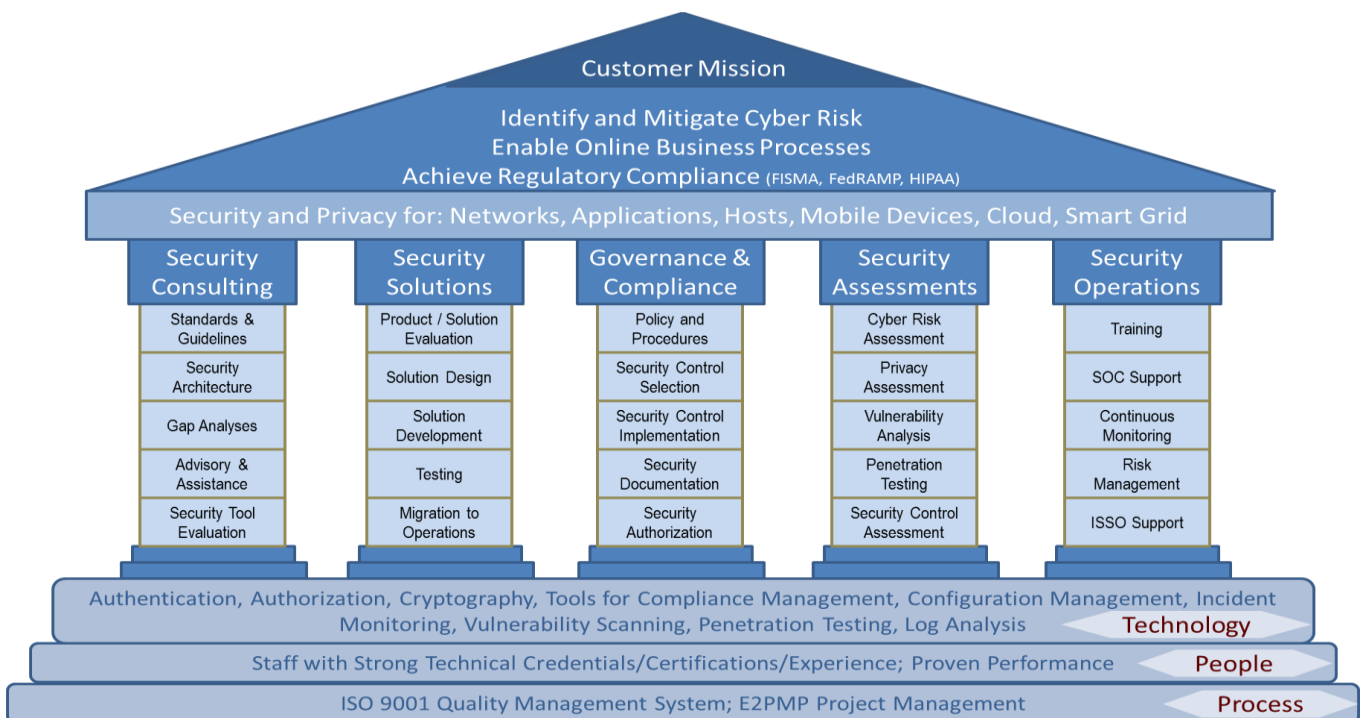


Figure 1 - Fueling Customer Mission through Cybersecurity Risk Mitigation and Compliance

## Electrosoft Advantage (What sets us apart)

### Performance Advantage

#### **Integrated Approach based on Experience**

- Unified methodology with a holistic perspective on cybersecurity
- Practical/effective cyber solutions based on extensive database of results and lessons learned

#### **Proven Management Methodologies**

- Mature E2PMP project management process ensures positive outcomes and lowers risk
- Use of Collaboration and Facilitation techniques to gain buy-in and accelerate results
- Consideration of security implications in every task and project we touch

#### **Deep Knowledge and Expertise**

- Highly skilled and credentialed work force
- Reach back to industry and government cyber experts
- Internal and customer-funded R&D activities to stay at the “bleeding edge”
- Active participation as thought leaders in industry and government cybersecurity venues

#### **Customer-Focus**

- Executive-level focus on customer relationships and communications
- Emphasis on customer engagement during solution development to ensure best fit
- Understanding of customer mission, constraints, environment
- Responsiveness and flexibility to customer needs, changes in environment

### Procurement Advantage

- Painless acquisition through 8(a) directed awards
- Limited competition through 8(a) or EDWOSB set-aside awards
- Availability through multiple GWAC/IDIQ contract Vehicles - GSA IT Schedule 70 and others

## Electrosoft Benefits

### **Technical Benefits**

- Improved risk posture - reduced insider/external threats and incidents
- Assured compliance with regulations and standards
- Flexibility and knowledge to respond to emerging threats

### **Operational Benefits**

- High Quality, Customized, Cost Effective solutions
- Provide leadership with timely decision making information
- Improved stakeholder engagement/buy-in

### **Procurement Benefits**

- Quick, easy, and collaborative acquisition using 8(a) directed award
- Achievement of organizational socio-economic goals
- Reduced acquisition costs and time

## Contact Us

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